



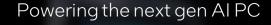
# Revolutionizing Commercial Computing: Intel® Core™ Ultra 200V Series (Lunar Lake)

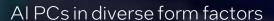
Larry Rother

Client Computing Group Commercial Segment Manager

#### Designed for Businesses of All Sizes









### Today's Agenda

- Supercharging Business End Users
- Unlocking AI to Accelerate the Modern Workplace
- Security by Design
- Manageability Innovations
- Stable and Stainable
- Call To Action





## Delivers the Future of Commercial Computing

Harnessing AI to supercharge end users and elevate IT outcomes

### Intel® Core™ Ultra 200V processors for business end users

- Leave your charger at home with long battery life.
- Expanding Intel innovation to commercial.

#### Raising the bar with Intel vPro® for IT

 Give IT the tools to manage PC transitions with confidence and secure fleets.

#### New Experiences

Through 200 ISVs to enhance the way end users work and deliver better outcomes for IT.



End of Service





Question #1 - When you think of a great PC for business, what features do you prioritize?

# Launched Intel® Core™ Ultra 200V Series

September 2024

Most efficient x86 processor ever<sup>1</sup>

Exceptional CPU core performance

World's best built-in GPU<sup>2</sup> Most powerful Al processor<sup>3</sup>

1-3. Refers to Intel Core Ultra 200V series processors in comparison to prior generation and competition processors powering ultrathin systems (as of August 2024).

2. Refers to subset of systems with integrated Intel® Arc™ Graphics as compared with other ultrathin system options, based on impressive performance on graphics benchmarks and strong graphics AI benchmark performance.

3. Based on extensive AI capabilities and experiences, broad compatibility, unique architecture, and impressive performance. AI features may require additional purchase or specific compatibility requirements.

See intel.com/performanceindex for details. Results may vary.

intel.



#### Intel Core Ultra 200V Series Processor

Fastest CPU Core

+18%

vs. Intel® Core™ Ultra 7 155H on CB2024 1T & Geekbench 6.3 1T Fastest Built-In GPU

+30%

Avg. performance of 45+ game titles vs. Intel® Core™ Ultra 7 155H Most Efficient x86 Processor

50%

Lower package power
vs. Intel® Core™ Ultra 7 165H

Historic Perf per Watt

2x

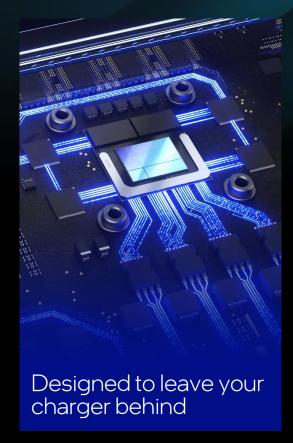
vs.. Intel® Core™ Ultra 7 165H on UL Procyon® Office Productivity Unmatched Al Performance

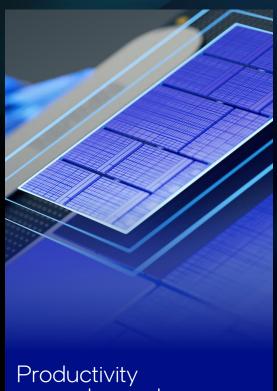
3x

vs. Intel® Core™ Ultra / 155H o UL Procyon® Al NPU Int8



#### The No-Compromise Solution for Business







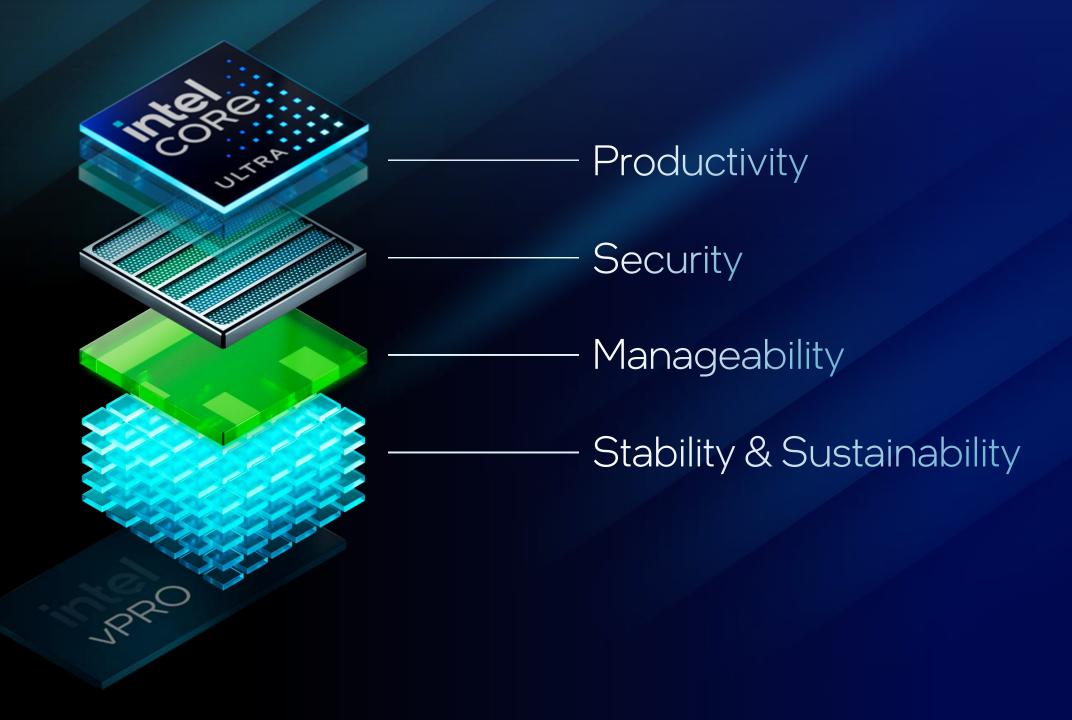






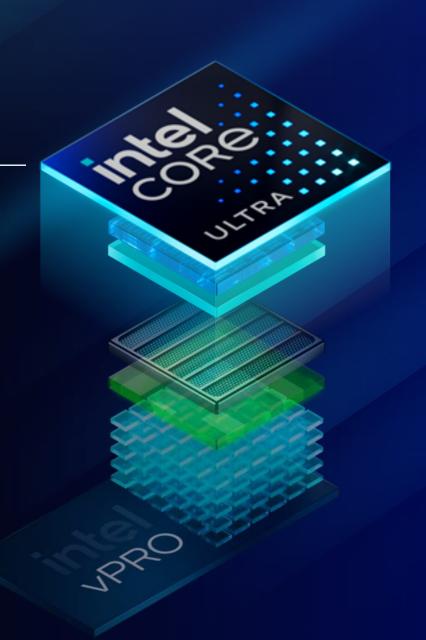


Delivering next-gen security and manageability for IT excellence.



### Intel® Core™ Ultra

Designed to support the modern working professional





# Enables Best Battery Life in x86

Same OEM

14-16" chassis

1080p display

~75Whr battery

Intel® Core™ Ultra 9 288V

14 hours

UL Procyon® Office Productivity

9.9 hours

Microsoft Teams 3x3

Qualcomm X1E-78-100

9.5 hours

UL Procyon® Office Productivity

**AMD HX 370** 

**10.1** hours

UL Procyon® Office Productivity

9.4 hours

Microsoft Teams 3x3

**8.2** hours

Microsoft Teams 3x3

### Unprecedented Refresh Opportunity

vs. 3-year-old PC



up to

20%

More productivity vs. 3-year-old PC

up to

10x

Platform TOPS XPU

Longer battery life

up to

**5**x

Faster Wi-Fi

### Premium Connectivity

Intel<sup>®</sup> Wi-Fi 7 Intel<sup>®</sup> Thunderbolt<sup>™</sup> 4

Intel®
Bluetooth® 5.4

Intel connectivity hardware and software enables:



Performance



**Stability** 



**Battery Life** 



Security



Up to **5X** faster speed

& 60% lower latency

Al-based networking optimization software support.



THUNDERBOLT.

Up to 40 Gbps bandwidth

Utilize Intel® Thunderbolt™ Share for PC-to-PC sharing!



Ditch the dongle with Microsoft Teams Certification over Bluetooth®. Question #2 – Which best describes where your organization is in their Al journey

### Al Runs Best on Intel



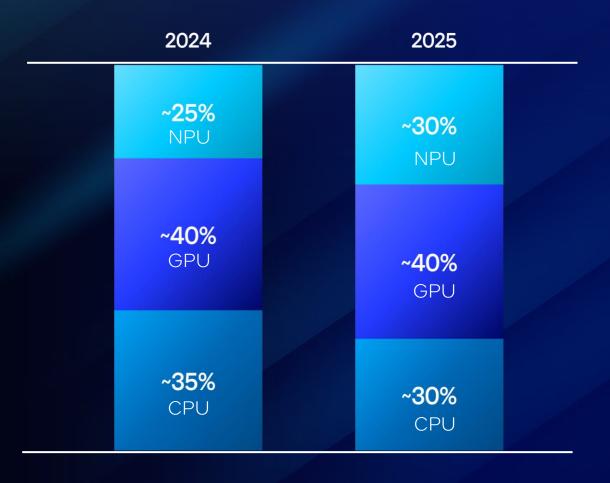
As of December 2024, refers to client applications, based on the broad compatibility, extensive software options, unique architecture, and impressive performance of on Intel® Core ™ Ultra processors that combine to deliver the best overall AI experience, including in comparison to competition processors .AI features may require additional purchase or specific compatibility requirements. See intel.com/performanceindex for details. Results may vary.

### Al Engine Adoption

Multi-engine adoption

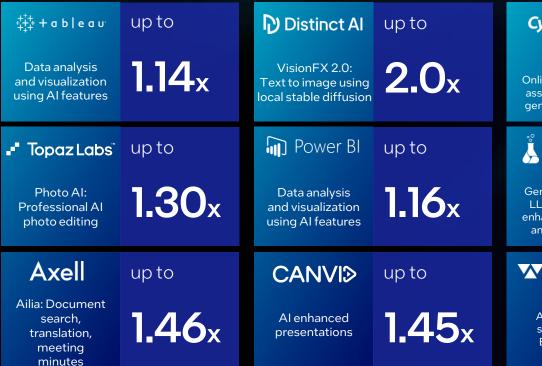
GPU significance & outlook

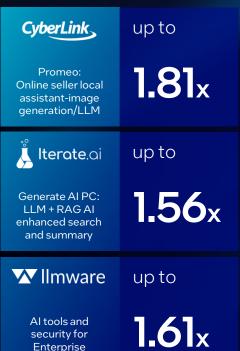
ISV efforts & flexibility



#### Accelerated Al Application Performance

vs. Prior Generation







Lunar Lake Intel® Core™ Ultra Series 2 processors

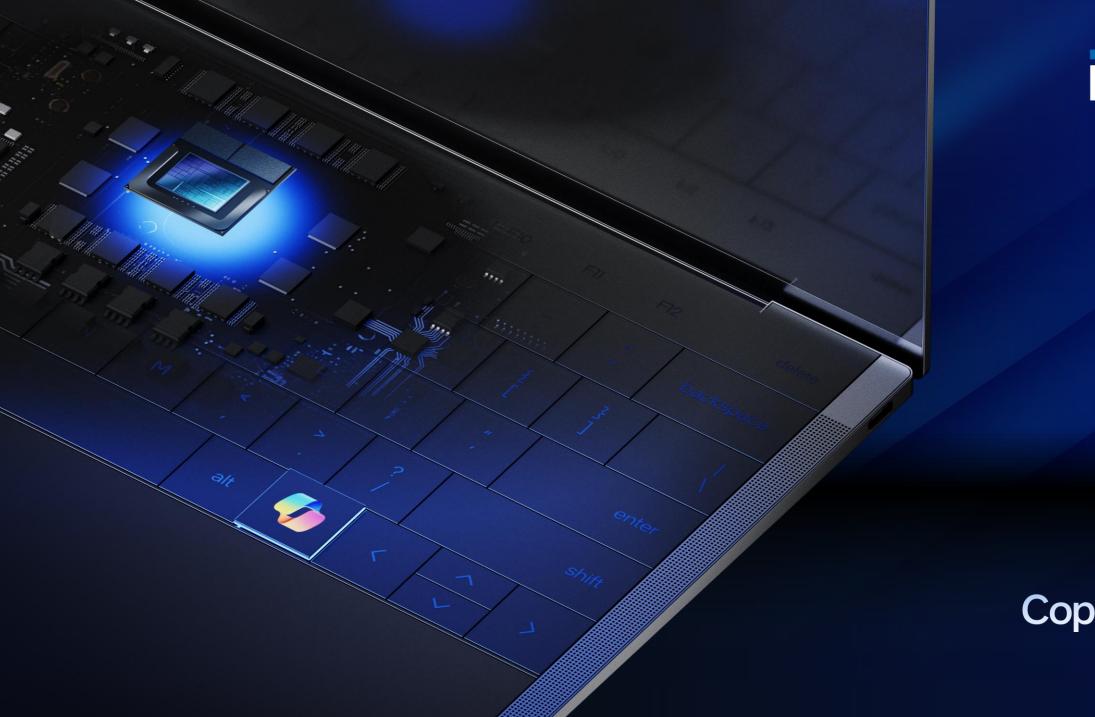
# Unmatched AIISV Ecosystem

ISVs developing solutions for commercial customers today





intel



intel



### What is a Copilot+ PC?

#### The fastest, most intelligent and secure Windows PCs ever.





Copilot + PC minimum requirements<sup>10</sup>



#### NPU

40+ TOPs performance

#### Memory

16 GB

#### Storage

256 GB

Search and summarize documents with ease





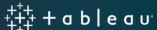
Craft and respond to emails with personal Al assistants



*ių*pstage <u>≢</u>

Unlock data visualizations and business insights





Accelerating
Daily Business
Workflows

With the Intel® Al Ecosystem Effortlessly edit and customize videos without retakes

**CANVID** 



Elevate your videos and images to expert quality

Adobe CyberLink

Present your best self in video calls while minimizing power consumption









# intel<sub>vPRO</sub>

**Built for Business** 

Question #3 – As compared to 3 years ago (pre-AIPC) how important is security and manageability to your PC strategy?

## 20 Years of Innovation Excellence



Out-of-band management made possible Broad commercial ecosystem optimizes for vPro® Intel vPro®
delivers most
comprehensive
security for
your business

Comprehensive stability and validation program

First
HW-based
threat detection
technology

IT turns to vPro® manageability during pandemic

Best-in-class commercial connectivity #1 product security assurance

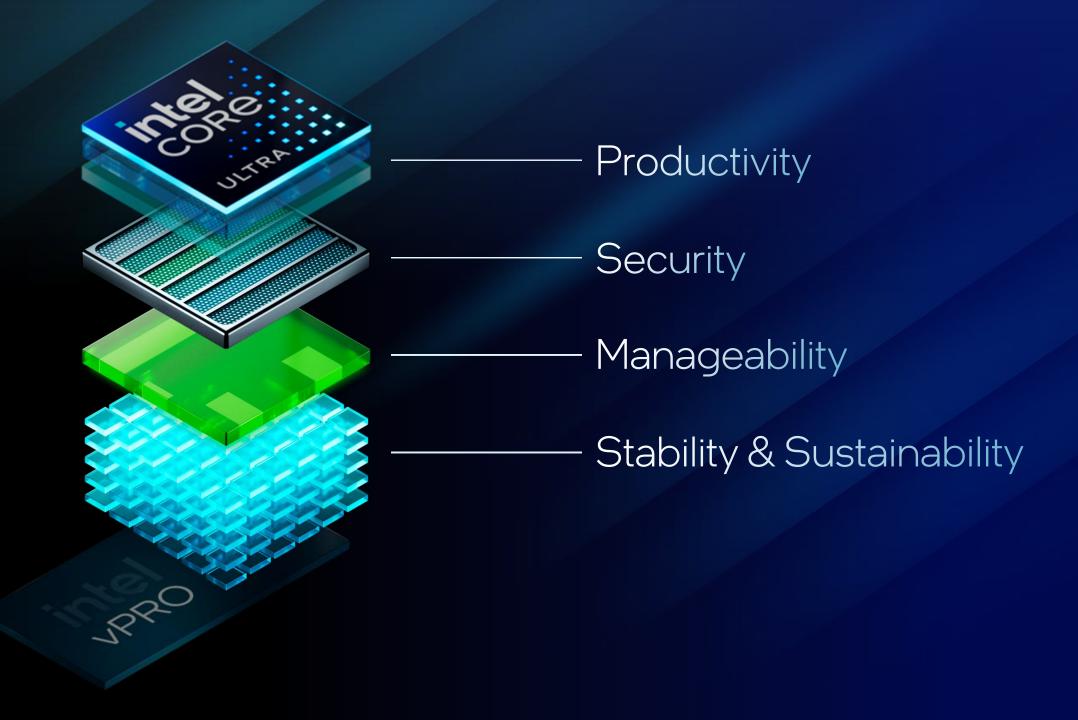
Blue Friday Major airline with vPro® has less than 1% of flights impacted

2006

<u>Introduced</u>

Tirelessly supporting the unique needs of commercial customers yesterday, today, and tomorrow

As of December 2024, based on the unrivaled combination of above and below the OS security capabilities, app and data protections, and advanced threat protections Intel vPro delivers for any sized business, as well as Intel's security first approach to product design, manufacture, and support. All business PCs built on the Intel vPro platform have been validated against rigorous specifications, including unique hardware-based security features. Details at www.intel.com/performance-vpro. Results may vary.



### An Intel vPro® AI PC Delivers Tangible and Elevated Outcomes for IT



#### Security

Up to 7x improved memory scanning performance.1

Better threat detection efficacy: +24% for Ransomware.<sup>2</sup>

New NPU innovative use cases with leading vendors.



#### Manageability

Al based fleet insights for fast response and remediation.



#### Localized Al

Save on cloud costs.

Content remains localized.

End user efficiency; personalized for your business.



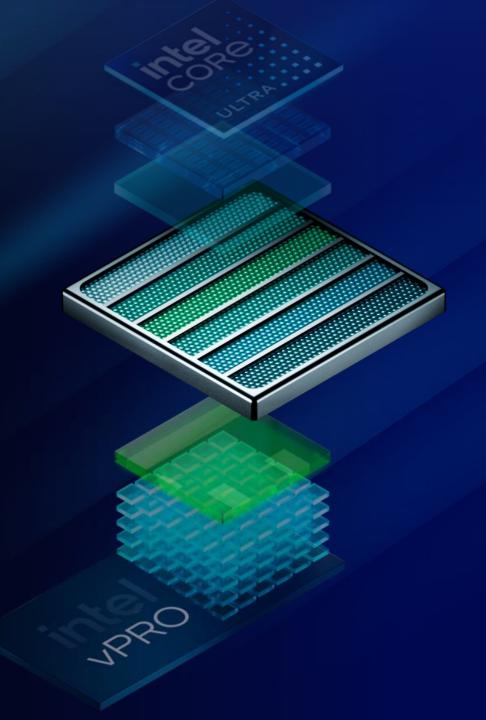
#### Maximize employee potential

Systems powered by the latest Intel Core Ultra processors designed for all day battery life.

Amazing performance, and new Al experiences.

1 Based on offload memory scanning to the integrated GPU via Intel TDT API, which results in a 3-7x acceleration over CPU scanning methods as described in Crowdstrike blog

# Security \_\_ Comprehensive business grade security starts with Intel



#### Proven Defenses to Real World Attacks

New MITRE ATT&CK mapping shows how modern hardware-based security can significantly help enterprises counter threats and protect systems.

 $\mathsf{intel}_{\mathsf{VPRO}}$ 

MITRE ATT&CK



150

Intel vPro® mitigations

30

Mitigations for security for Al

90

Mitigations for Winll, Secured-core PC, Defender 85

Mitigations for

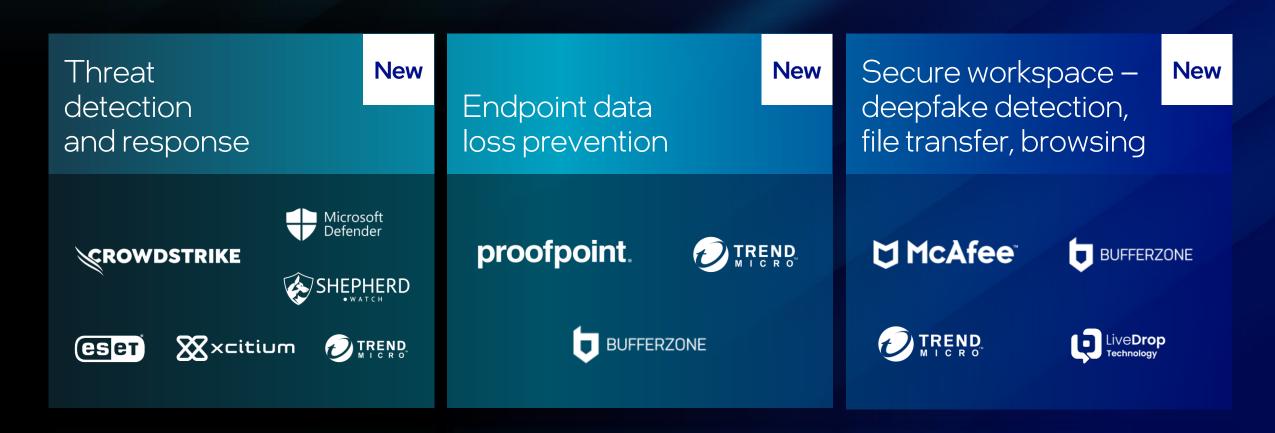
**CROWDSTRIKE** 

## Windows 11 Security Starts with Intel vPro®

A deep, multi-decade long co-engineering relationship contributed 30 unique silicon security features to enable the most secure Windows ever.



## Unparalleled PC Protection with Ecosystem Co-engineering



# Manageability Intel vPro® is battle-tested to get businesses back up and running



### Out of the Box vs. Activation Required

### Protecting Businesses from the Unexpected



Reduced from 24 to 6 steps to deploy outof-band PC fleet management solution, no server infrastructure needed.

New

Intel® Endpoint Cloud Services Utilize existing commercial vendors as a single tool to natively access Intel vPro® manageability.

ivanti

omnissa<sup>™</sup>

**CROWDSTRIKE** 

New

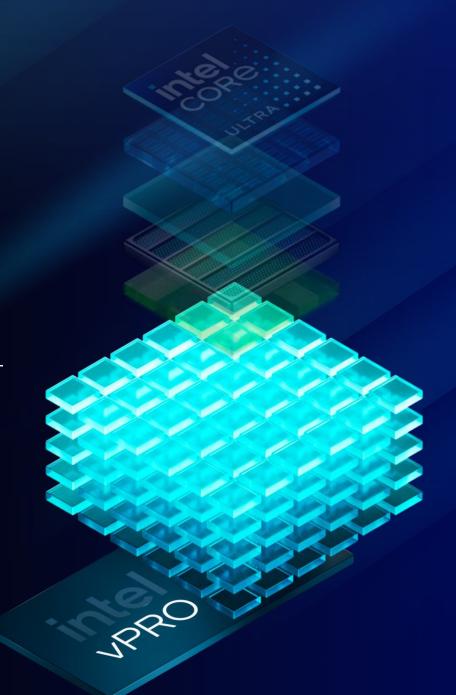
Intel vPro® Fleet Services Access fully hosted Intel vPro® manageability directly through Intel or through Microsoft Intune with SSO.



Remediate from an outage in hours versus days across hundreds of thousands of distributed devices.

# Stability & Sustainability

Intel vPro® delivers a single integrated and validated platform



# Refreshing is Easy

With Intel® Stable IT Platform Program

"Intel SIPP provides consistent stability and reliability throughout the device rollout process. With Intel's rigorous testing and commitment to component stabilization, my team can maintain peak productivity, focusing on the highest value without unnecessary disruptions."

Senior Endpoint Architect, Large Enterprise Customer

Intel supports Windows 10 & Windows 11. 99.7%
Windows 11 Pro application compatibility.

Comprehensive validation aims for no hardware changes for 5 to 9 quarters.



## Sustainability with Intel vPro®

A single use of Intel vPro® to support a PC remotely can save carbon emissions equivalent to up to 2 years of use of that PC.

95%

Intel vPro® devices registered on EPEAT are Silver or better.



Up to **90%** 

reduced on-site service calls with remote manageability, resulting in up to 368,000kg less CO2 emissions over 3 years.



#### Intel® Platform Service Record

provides device usage and event details to maximize PC residual value and re-use.



1. See intel.com/performance-vpro for detailed information. Results may vary.

### Call To Action

# Question #4 – Which best describes what is driving your PC refresh strategy in '25

#### Questions to Driving Your Refresh Strategy

- 1. How complete is your Windows 11 Transition?
- 2. Are your data policies aligned to Al ready infrastructure?
- 3. Have we aligned our business end user personas to the right PC for the job?
- 4. What is our security and manageability risk tolerance?

#### An inflection point for PC refresh

Key considerations for business and IT leaders embracing the new wave of AI transformation.

01

Windows 10 End of Support

Windows 10 support ends on October 14, 2025<sup>1</sup> while the benefits of Windows 11 Pro on new Intel hardware have never been more compelling.

02

Critical need to strengthen infrastructure

Outdated PCs can expose your business to increased risk from cyberattack. Robust security and device management are essential.

03

Al is creating new opportunities

Fully enable employees who will benefit most from AI tools and procure the device foundation essential for future AI innovation.

Don't wait, upgrade NOW!

3.1x

number of issues experienced on 3+ year old laptops versus newer PCs.<sup>2</sup>

62%

drop in security incidents between Windows 11 Pro and Windows 10 Pro.<sup>2</sup>

73%

of companies are prioritizing AI over all other digital investment.<sup>3</sup>

<sup>1</sup>Microsoft, <u>Windows 10 EOS with Windows 11, Windows 365, and ESU,</u> 2023.

<sup>2</sup>Windows 11 Survey Report. Techaisle, September 2024. Windows 11 results are in comparison with Windows 10 devices.

Commissioned study delivered by Forrester Consulting, "Understanding the Role of Modernized PCs in Hybrid Work Environment Optimization", July 2021.

### Dell Pro Laptops with Intel® Core™ Ultra Series 2 with vPro®



Dell Pro Premium



Intel® Core™ Ultra 7 processor 266V & 268V

Intel<sup>®</sup> Core<sup>™</sup> Ultra 5 processor 236V & 238V

V-series



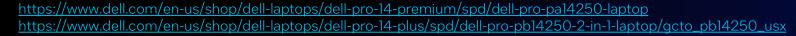
Dell Pro Plus



Intel® Core™ Ultra 7 processor 266V & 268V

Intel® Core™ Ultra 5 processor 236V & 238V

V-series



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